

AEROPORTO INTERNACIONAL DO RIO DE JANEIRO/GALEÃO - ANTONIO CARLOS JOBIM

OPERATIONAL EXCELLENCE INCENTIVE PROGRAM

The Concessionária Aeroporto Rio de Janeiro S.A. (“Concessionaire”), operator of the **Aeroporto Internacional do Rio de Janeiro/Galeão - Antonio Carlos Jobim** (“Airport” or “GIG”), offers an attractive, transparent, and equitable incentive program (“Incentive Program” or “Program”) pursuant to the terms and conditions set forth hereunder.

I. GENERAL CONDITIONS

I.1. The “**General Conditions to all Incentive Programs**” document, available on the website <https://www.riogaleao.com/corporativo/page/tarifas-e-programas-de-incentivo>, constitutes an integral part of this Program and its terms and conditions must be observed. In case of any conflict, the conditions set hereunder shall prevail.

I.2. The document “Programa Excelência Operacional – Manual”, available at <https://cdn.riogaleao.com/sites/default/files/2022-10/programa-de-excelencia-operacional.pdf>, constitutes an integral part of this Program and its terms and conditions must be observed. In case of any conflict, the conditions set hereunder shall prevail.

II. INCENTIVE

II.1. The incentive object of the present Program consists of discounts on the Landing and Parking Fees (Tarifa de Pouso e Tarifas de Permanência em áreas de Estadia e Manobra) as defined in Annex 4 of the Concession Agreement, limited to 120 hours of stay.

II.2. The Incentive Program is applicable to any international Group 1 passenger flight, operated by a Brazilian or foreign airline (“Airline”), between GIG and other airports outside Brazil that complies with the conditions set forth in Section III.

II.3. Incentives will be granted from January 1st, 2023 and in agreement to the conditions set forth below.

II.4. The discounts will be applied at the end of each fortnight and will be applicable against the fortnightly invoice sent by the Concessionaire to the Airline.

III. CONDITIONS AND DISCOUNT RATES

III.1. The incentive will be calculated considering the SCORE_{mês} (“Score”) according to the Operational Excellence Program 2022 rules, as defined in clause 3 of the “Programa Excelência Operacional – Manual”.

III.2. Each month, if SCORE_{mês} ≥ 100%, the airline will accumulate 0,83 points for the incentive to be given in the next semester. Thus, the airline may accumulate up to five (5) points, which will translate into a 5% discount on landing and parking fees in the following semester.

- a.** International and domestic operations of the same airline are evaluated separately, therefore there will be two different Scores and only the Score of international operations will be used to define tariff discount for international movements.

III.3. Incentives from January to June will be granted according to the Scores attained in the period between May and October, and incentives from July to December will be granted according to the Scores accumulated in the period between November and April. For the first semester of the Program, exceptionally, the incentive calculation will not consider May, June, and July results.

III.4. For example: If in the period between November 2022 and April 2023 the airline achieves Scores that are greater or equal to 100% in four (4) months, will accumulate 3,32 points (4 x 0,83), as shown in Table 1 below. Consequently, the airline will receive 3,32% discount on landing and parking fees from July to December 2023.

Month	Score	Points
Nov/22	100%	0,83
Dec/22	102%	0,83
Jan/23	99%	0
Feb/23	100%	0,83
Mar/23	90%	0
Apr/23	100%	0,83
TOTAL	-	3,32

Table 1 Score and Points Table - From Nov/22 to Apr/23

Exceptionally for the first semester of the Program, since May, June and July will not be considered, if $SCORE_{mês} \geq 100\%$, the airline will accumulate a third of five (5) points in each month, maintaining the possibility to achieve up to 5 points in the period between August and October 2022 and earn up to 5% discount in landing and parking fees from January to June 2023.

III.5. To be granted the discounts, it is mandatory that the landing as well as the subsequent take-off correspond to regular flights, with slots requested as “J” type.

III.6. To be eligible to the discounts, airlines must accept the conditions set forth in the document “Programa Excelência Operacional – Manual”, including but not limited to authorizing the collection of GIG operation-related non-personal data from third parties.

IV. ADHESION

IV.1. The Airlines that apply to the Operational Excellence Program 2022, will be considered automatically enrolled in this Program. Nonetheless, the airline may, at any time, at its sole discretion, cancel its adherence, by sending a request for the e-mail programadeincentivos@riogaleao.com.

IV.2. For this Program, the airlines can not adhere as economic group, only as individual airlines.

V. GENERAL PROVISIONS

V.1. The present Incentive Program refers solely and exclusively to the discounts granted on the Landing Fee and Parking Fees, being excluded other fees occasionally charged by the Concessionaire, in addition to charges and taxes of any nature which might be applicable or come to be applicable to the services.

V.2. The Concessionaire reserves the right to modify, exclude or revoke the conditions of this Program at any time, by means of notification in its communication channels thirty (30) days prior to the change and/or exclusion. In this hypothesis, no indemnification will be due to the Airlines, including with respect to indirect damages or loss of profit.

Rio de Janeiro, December 16th, 2022.